

Expo Round-Up



Continued Success for Texas Communications Expo 2008

The Texas Communications Expo continued its tradition of success April 8- 10th with over 1,000 attendees at the Bell County Expo Center in Belton, Texas. According to conference attendees and exhibitors Texas Expo continues to be "one of the best shows in the South."

One of the many highlights of EXPO was the donation of \$6,000 each to Texas Telephone Association Foundation, Texas Engineering Extension Service, and the Texas Statewide Telephone Cooperative, Inc. These donations would not be possible without the continuous support and generosity of our sponsors and exhibitors.

As in years past, the Exhibit Hall was a near sell-out, with 236 vendors. Vendors gave a number of technical and classroom seminars throughout the Expo, giving attendees the opportunity to gain knowledge, explore the products and services available, and ask questions of the experts. With over 20 seminars being offered, attendees had a variety of industry services to choose from.

Long time supporter, Sandy Vandevender, from Five Area Telephone Company, Inc. said, "I was surprised at the number of vendors and manufacturers represented which made it possible to get my questions answered and compare offerings in one day and in one location."

Twelve year Expo veteran, Dale Maddox from Centina Systems, says "the attendance is always great and the opportunity to present a technical session is a real plus." Technical sessions allow interested potential customers, who have been by a booth, a chance to see a more in depth presentation and demonstration of the technology and services offered. "These sessions are usually attended by people who have a real interest in your product or solution and lead to strong sales opportunities. I had 7 different service providers in my session," says Maddox.

Not only did attendees enjoy the exhibit hall and seminars, but 220 golfers enjoyed teeing off at the annual Expo golf outing. Winning foursomes and individual prizes for the longest drive and closest to the pin were announced at the opening reception.

But TCEI isn't just known for its Expo, educational programming, and golf outing... you can't forget the incredible food. The Hospitality Directors were successful as usual with the crawfish boil, hamburger luncheon, sausage cookout, and breakfasts.

Thanks to all who contributed to the success of this year's show and we look forward to seeing you again next year, at the Bell County Expo Center, in Belton, Texas, for TCEI 2009, April 7th - 9th!

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Technical Seminars

Technical Seminars provided attendees with industry trends, resources and innovative solutions to assist companies in today's competitive and challenging telecommunications industry. Thank you to the 2008 Technical Seminar presenters!

Service Qualification & Verification for ADSL and Beyond

Product: CopperPro Series II
Presented by: PSA

Employee Manual Workshop- Tips, Trips and Traps!

Presented by: Hilb Rogal & Hobbs (HRH)

Fiber Pedestals: Moisture Control and Drop Cable Splicing

Product: URF Series Pedestal Foam & FOD-40 Fiber Optic Drop Splice Kit
Presented by: Uraseal, Inc.

Increase Your Fiber Capacity with C/DWDM

Product: JDSU WaveReady
Presented by: RepCom International

High Density CO Hardware

Product: Evolant Solutions; Enhanced Management Frame
Presented by: Corning Cable Systems

Implementing Mid-Band Ethernet Services Over Copper

Product: HN4000
Presented by: Hatteras Networks

Active or Passive FTTH. Can they work in harmony?

Product: Pannaway Magnum - 20 Platform, Inteleflex Platform, etc.
Presented by: Pannaway Technologies, Inc.

Qualifying your Copper Plant for the Triple Play

Product: HST 3000 Triple Play Services Tester
Presented by: JDSU (Graybar)

Texas Public Works Response Team

Presented by: Texas Engineering Extension Service (TEEX)

Falcon MPEG4 IPTV Solutions

Product: Complete MPEG4 IPTV System
Presented by: Falcon IP/Complete

Metro Ethernet/Carrier Ethernet Complete SLA Testing

Product: MetroScope, MTSCOPE-Kit
Presented by: Fluke Networks

Optimizing FTTH Cabling Systems for Single Family & Multi-Dwelling Unit Applications

Presented by: OFS

Fiber Characterization

Product: CMA5000
Presented by: Anritsu Company

Offer 15-20 mbit ipTV over ADSL2+ throughout your service area

Product: AER800 ipTV Booster
Presented by: Strowger, Inc.

Designing, Implementing and Maintaining Wireless Broadband Networks

Presented by: Link America, Inc.

Nortel CS 1500 softswitch for independent service providers

Product: Nortel Communication Server 1500
Presented by: Nortel

Beyond Triple Play: Single Play - Building a Telco-Grade IP Network for Eastex Telephone Cooperative

Product: Cisco CRS-1, 10000 & 7609-S Self-Defending Routers
Presented by: Sidlinger Computer Corporation

Utilizing FibroLAN as your Fiber Optic Access Solutions for providing Active Ethernet connectivity, CWDM and TDM Transport over Fiber Optic Infrastructure

Presented by: FibroLAN, Inc.

Fiber Enclosure Solutions for the Outside Plant

Product: Fiber Distribution Pedestals, Multi-Purpose Housings and the Universal Backhaul Remote Terminal (UB-RT)
Presented by: Charles Industries

Troubleshooting DSL

Presented by: EXFO

Service Assurance and Customer Experience

Product: NetOmnia / M4
Presented by: Centina Systems / Mapcom

Using Step TDR Technology to Your Advantage

Product: 20/20 Step TDR
Presented by: AEA Technology, Inc.

FTTP: Debunking The Myth

Product: Calix C7
Presented by: Calix

What does the Sidekick®, Knockdown Test, and Open Bonds/Open Shields have in common?

Product: Tone Ranger, Sidekick Plus
Presented by: Tempo-Greenlee

MicroDucts in the MDU and OSP

Presented by: Duraline/Tel-Quip, LLC

Next Generation IP Solutions for the RLEC of today

Presented by: Cisco Systems, Inc.

"This was the first year I did a presentation at TCEI. I was pleased with the space assigned and particularly that the items promised were in place when I arrived. That unfortunately, is not always the case at other locations and tradeshow's."

Paul DeWinter
AEA Technology, Inc.

"Like other companies, we try to control our costs and make sure the time and money for travel are well spent. The Texas EXPO will remain in my budget for the upcoming years."

Sandy Vandevender
E.V.P. & General Manager
Five Area Telephone Cooperative, Inc.

Many Thanks to Our 2008 Volunteers!

Expo 2008 was the culmination of months of enthusiastic planning, giving and hard work on the part of many volunteers. We appreciate all of you for your time and combined efforts to make this event possible.

Ann Alotto
Tony Alotto
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2008 Exhibitors

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AEA Technology, Inc.
AEC West
AFL Telecommunications
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Centina Systems
Century Wire Products Corp.
CESI dba Fiber Optic Tools & Supplies
Charles Industries
Cherokee Nation Industries
Circa Telecom
City Build Utility Supply
Clearfield, Inc.
Cleaves-Bessmer-Marietti, Inc.
Clifford Power Systems
Codale Electric
CommScope
Communications Sales Associates
Communications Supply Service Assn.
Computer Telephone Distributing
Condux International
Conklin-Intracom
CORE Telecom Systems
- Corning Cable Systems
CT&T, Inc.
Data Optics Cable, Inc.
DF Countryman Co.
Diamond P Enterprises, Inc.
Ditch Witch Dealers of Texas
DMAC Industries
Dot Communications
Draka
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EMBARQ Logistics
Emerson Network Power
Endot Industries, Inc.
EnerSys
ENTONE, Inc.
Equipment Technology, LLC
ExelTech
EXFO
Falcon IP/Complete
Fiber Instrument Sales
Fiber-Tel Contractors, Inc.
Fluke Networks
Fujitsu Network Communications, Inc.
Furukawa America
Galloway Group, Inc.
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GNB Industrial Power a div. of
Exide Technologies
Goldfield Telecom
Graybar
GW Communications
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Henkels & McCoy, Inc.
Heritage Technologies, Inc.
Hickman Advertising Specialties, Inc.
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Hubbell-Quazite
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INFRATEL Communications, Inc.
Innovative Systems
Interstate PowerCare
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Mapcom Systems
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MetaSwitch
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Mid America Computer Corp.
Mid-State Consultants, Inc.
Minerva Networks
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MP Nexlevel
Multiwave Digital Solutions
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NextPoint Networks
Nortel
Occam Networks
OFS
Oldcastle Precast Encl.Sol. (Carson)
Oldcastle Precast, Inc.
Optelian
Pannaway Technologies, Inc.
Pelsue
PELUSA
Petroflex N.A., Ltd.
Platinum Tools
Power & Telephone Supply Co., Inc.
Preformed Line Products
Primal Technologies
Pro-Mark Utility Supply, Inc.
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RAD Data Communications
Rayco Product Sales
RepCom International
Restor Telecom, Inc.
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Schultz Communications, Inc.
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Texas Lone Star Network
Thomas & Betts
TII Network Technologies
Transition Networks
TriNet Communications
TRS-RenTelco
Tu, LLC / Triad
Turin Networks
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West Central Support
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Thank You from Texas Communications Expo, Inc.!

The Texas Communications Expo, Inc. Board of Directors, staff, volunteers and attendees wish to extend a huge "Thank You" to all of our generous sponsors. Without your support, TCEI Expo would not continue to be the success it is year after year. We appreciate it!

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Join us for the 2009 Texas Communications Expo, Inc.

April 7-9 • Bell County Expo Center • Belton, Texas

Texas Communications Expo, Inc.

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